

### Essential Functions:

- Sells Hautspot's managed Wi-Fi services to various local businesses
- Maintains professional interaction with both clients and fellow representatives
- Meets or exceeds personal sales goals on a monthly basis
- Makes friendly introductions to potential clients and staff
- Advises clients by providing information on technology, services, plans, and hardware options
- Asks clients pertinent questions, qualifying them for potential sales
- Helps clients make choices by building client confidence and offering suggestions
- Documents all sales
- Contributes to team effort
- Responsible for tracking and communicating all activity to head office
- Responsible for submitting all paperwork completely and accurately
- Ability to learn new technology
- Flexible hours including evenings, weekends, and holidays

### The ideal candidate should have:

- Prior sales, retail, telecom or marketing experience
- Excellent sales skills and demonstrated ability to meet or exceed performance standards
- Excellent communication, presentation, interpersonal skills and problem-resolution skills
- Laptop with wireless networking adapter
- Highly developed sense of integrity and commitment to customer satisfaction
- Strong organizational skills with attention to detail
- Some knowledge of wireless/data products and services
- An outgoing personality and be motivated
- Bi-lingual a plus
- The ability to multi-task in a fast paced team environment

### Excellent opportunity for:

- Stay-at-home moms
- College students
- Part-time or fill-in work
- Anyone who wants to earn extra cash in his or her spare time

*Hautspot LLC, a provider of managed Wi-Fi hotspot services, is seeking to fill various key positions on Long Island. These positions require highly driven, self-motivated individuals*

## Commissioned Outside Sales Reps

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*committed to service and professionalism.*

- Aggressive commission structure
- Comprehensive ongoing sales training
- Built-in support system
- Opportunities for career advancement
- State of the art products and services you can proudly represent

### **Qualified candidates should have:**

- Excellent communication and interpersonal skills
- Positive team-oriented attitude
- Honesty and integrity
- Strong initiative and desire to succeed

### **We provide:**

- Sales materials
- Training
- Support
- Hardware & software
- Direct billing to clients
- Installation services (higher commissions available for reps who are capable of installing)

*If you are looking to work in a fast paced work environment for a company that cares about its affiliates and offers strong growth opportunities, we would like to speak to you. [Contact us](#) for more information.*